Dunell's



JOB OPPORTUNITY

Full-Time Salesperson – Beaumont

The Role

Working within a small, highly efficient team at our unique and bustling Beaumont store, you, alongside your fellow colleagues, will be the face of Dunell's. This is a high-visibility role requiring constant engagement with our customers and colleagues in a fast-paced retail environment.

We won't sugar-coat it: flexibility is essential. No two hours are the same. You might start your morning advising a collector on a rare vintage, move to helping a customer find a "hidden gem" that punches above its price point, and finish by preparing glassware for an exclusive evening tasting. From processing sales to managing urgent deliveries and stock displays, you will do it all with a professional, welcoming approach.

It is an incredibly satisfying and varied role that rewards those who thrive on a challenge and enjoy the world of wine, beers and spirits.

Key Responsibilities

- **Customer Excellence:** Provide expert advice and service on the shop floor and at the till.
- **Store Standards:** Ensure stock is meticulously cleaned, organised, and presented to our premium brand standards.
- **Stock Management:** Manage stock transfers, oversee pricing accuracy, and maintain efficient stock control.
- **Merchandising:** Create engaging promotional displays and materials.
- **Event Support:** Assist in the preparation and hosting of our renowned evening tastings and dinners.
- **Operational Support:** Handle customer queries and liaise closely with the Line Manager to ensure smooth daily operations.

Requirements

- **Passion & Personality:** High energy, confidence, and a genuine enthusiasm for the industry.
- **Communication:** Exceptional verbal skills with the ability to build long-term relationships with our clientele.
- **Organisation:** Strong time-management skills and the ability to juggle multiple tasks independently.
- **Technical Skills:** Proficient in MS Office and general IT/numerical tasks.
- **Commercial Awareness:** An understanding of the retail landscape and sales-driven mindset.
- **Flexibility:** A "can-do" attitude and a willingness to work evenings for events and Saturdays as part of the core rota.

Hours & Benefits

- **Contract:** Full-time, 40 hours per week over 5 days (including Saturdays).
- **Holiday:** 20 days per year plus Public/Bank Holidays.
- **Pension:** Non-compulsory scheme provided by BWCI.
- **Pay:** circa £33,000
- **Overtime:** Paid at time and a quarter.
- **Evening Events:** Hours worked after 6pm (above the 40-hour week) are paid at time and a half.

Closing date for applications: 23rd November 2026.

Please email **lyndsey@dunells.com** with your CV and a brief note telling us why you would be the perfect fit for the Beaumont team.